

SERVICE

Negotiation

PROVIDER

ASC

LOCATION

Nationwide

### Maximizing Collections

Collect Rx is a leading healthcare revenue cycle management company with deep out-of-network expertise. Its OON services include management of appeals and negotiations, and denials, all of which increase payments and allow providers to focus on patient care.

Collect Rx achieves its results by leveraging its understanding of the nuances of collections while analyzing data from its business intelligence engine. This enables Collect Rx to pinpoint opportunities that will increase payments at a case level.

Join the **500+ ASCs** that have **received \$104B+** in additional revenue from Collect Rx.

### Descriptions

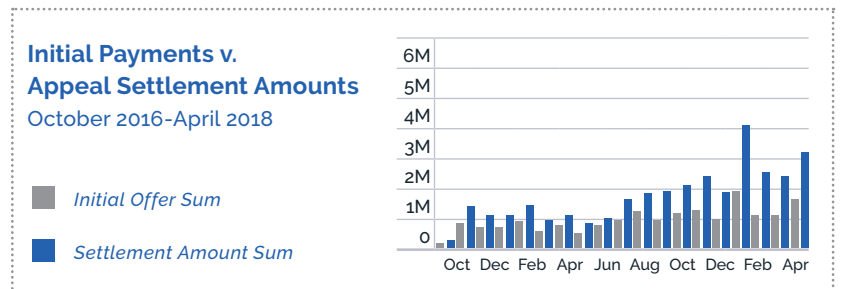
A large chain of surgery centers specializing in minimally invasive spinal procedures asked Collect Rx to improve reimbursements in their negotiations department, which was experiencing a huge drop in revenue but did not know why.

### How Collect Rx Helped

By verifying that a reduction in one of the provider's major CPT codes, buried deep within the handbook of their third-party contracts, was the reason for the significant revenue loss, Collect Rx dramatically improved the provider's negotiations performance. The provider cancelled their third-party contracts and empowered Collect Rx to pursue all their negotiations.

### Success

Between October 2016 and April 2018, the provider's average settlement amount jumped from **37%** to **65%**. Collect Rx generated **\$17,825,950** for this provider within 19 months.



Find out how Collect Rx can MAXIMIZE your collections

6720 Rockledge Drive, Tower B, Suite 600, Bethesda, MD 20817

301 230 2440

collectrx.com

