

# **ASC CASE STUDY**

By utilizing both Collect Rx services alongside of its in-house team, this ASC realized \$3.9 million in insurance company settlements over the first 9 months.



#### **MAXIMIZING COLLECTIONS**

Collect Rx is the leading provider of solutions that help providers maximize payor reimbursements, reduce patient billings, and eliminate the hassle of dealing with insurance companies. With extensive knowledge of out-ofnetwork payor strategies, Collect Rx has developed a unique approach that works alongside your billing team to optimize out-of-network payments and repricing out-of-network bills.

#### **Our Services**

- Upfront Recovery, or "Negotiations"
- Post-Payment Recovery, or "Appeals"

Join the 4,500+ healthcare organizations that have received \$104B+ in additional revenue from Collect Rx.

# **Contact Us**



www.collectrx.com



info@collectrx.com



+301-230-2440

# **OVERVIEW**

Collect Rx approached an ASC that thought it was maximizing their out-of-network collections. They had an experienced and knowledgeable billing and collections team so they were not interested in using Collect Rx. However, Collect Rx convinced them to try our no risk approach, and deployed our 12-month legacy CRXISelect review of their processed cases to identify and recover additional reimbursements. After the initial success, the ASC added our Upfront Recovery Services as well.

# **HOW WE HELPED**

### Post-Payment Recovery "Appeal" Service:

- Collect Rx identified 90 cases which were good candidates for appeal. Over the next 3 months we were able to generate an additional \$836K in insurance payments for the facility.
- Based on the results of the initial review, the facility implemented Collect Rx's monthly review program and generated an additional \$1.3 million in payments over the next 18 months!

# **3 MONTH RESULTS:**

TOTAL	INITIAL OFFER/	FINAL CRX
CHARGES	PAYMENT	PAYMENTS
\$4,898,350	\$895,974	\$836,522

#### Upfront Recovery "Negotiation" Service:

- With the success of the post-payment appeals service, the facility signed up Collect Rx to implement its upfront negotiation service.
- When collect Rx took over the client was receiving initial settlement offers equal to 58% of their total billed charges. Within 6 weeks, Collect Rx was able to drive reimbursement up to 80% of charges.

#### **OUR SUCCESS:**

# OF CASES	CHARGES	INITIAL OFFER	FINAL CRX SETTLEMENT	
330	\$3,895,817	\$2,311,774	\$3,124,905	